GREEN JANITORIAL PRODUCT AND PRICING INFORMATION

**Contractor Pricing**

**Pacific Office Solutions**

**Directions**: To browse Pacific Office Solution’s product list, please go to <https://shop.posolutions.com/pssafety/outpost/login>, and use the following login information - Username:  **statebrowse@posolutions.com**,Password: **POSStateContract**. Note- this account is *only* for reviewing the product list. To purchase contract items from Pacific Office Solution, purchasers will need to contact Julie Valdez (Email: [jvaldez@posolutions.com](mailto:jvaldez@posolutions.com), Phone: 509-452-1993) to obtain personal login credentials. A purchaser can then go to <https://shop.posolutions.com/pssafety/outpost/login> and login with their personal login credentials to purchase items under contract 25723.

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| **Published Price List:** | **Link: https://shop.posolutions.com/pssafety/outpost/login** |
| **Browsing Login:** | **Username: statebrowse@posolutions.com**  **Password: POSStateContract** |
| **Category One: Cleaning Chemicals** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Simple Green | 30.00% |
| Greening the Cleaning | 40.00% |
| ECOS PRO | 40.00% |
| Betco | 30.00% |
| Diversy | 33.00% |

**Walter E. Nelson**

**Directions**: To access Walter E. Nelson’s product list and pricing, please contact Steve Zahler (Email: [szahler@walterenelson.com](mailto:szahler@walterenelson.com), Phone: 503-913-5360) to establish an account. Once an account is established, a purchaser can login using their personal User ID and Password to access the price list and place orders through the purchaser’s account.

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| **Category One: Cleaning Chemicals** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Clorox | 55.00% |
| Hillyard | 55.00% |
| Spartan | 55.00% |
| 3m | 55.00% |
| Diversey | 55.00% |
| Butler | 55.00% |
| SC Johnson | 55.00% |
| Envirox | 55.00% |
| **Category Five: Paper Products, Janitorial** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Essity | 58.00% |
| Georgia Pacific | 50.00% |
| Kimberley Clark | 55.00% |
| Supply source | 55.00% |
| APC | 60.00% |
| Marcal | 60.00% |
| Oasis Paper | 60.00% |

**Waxie Enterprises**

**Directions**: To browse Waxie’s product list, please review the following excel sheet: [Waxie Product List](file:///\\des.wa.lcl\doc\CPRM\_Statewide%20Contracts\2023\25723%20-%20Green%20Janitorial%20Products\6-PrtlPge\WAXIE%20Sanitary%20Supply%2025723%20Item%20List.xlsx). To purchase contract items from Waxie, purchasers will need to contact Michael Gregus (Email: [mgregus@waxie.com](mailto:mgregus@waxie.com), Phone: 858-239-8997) to obtain personal login credentials. A purchaser can then use their personal login credentials to purchase items under contract 25723.

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| **Category One: Cleaning Chemicals** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| SOLSTA | 53.50% |
| WAXIE Chemicals | 55.00% |
| DIVERSEY INC | 30.00% |
| ECOLAB INSTITUTIONAL DIVISION | 30.00% |
| THE CLOROX SALES COMPANY | 30.00% |
| 3M | 30.00% |
| ENVIROX LLC | 30.00% |
| WHOLE EARTH LABORATORIES INC | 30.00% |
| STEARNS PACKAGING CORP | 30.00% |
| Tersano Inc | 30.00% |
| Stearns Packaging | 30.00% |
| FRESH PRODUCTS | 40.00% |
| Earthsafe Chemical Alternative | 30.00% |
| MIDLAB INC | 30.00% |
| ROCHESTER MIDLAND | 30.00% |
| SPARTAN CHEMICAL CO INC | 65.00% |
| ECOLAB INSTITUTIONAL DIVISION | 30.00% |

**ODP Business Solutions**

**Directions**: To browse ODP Business Solutions complete product list, please go to <https://www.odpbusiness.com/home.do> and use your current ODP login info. If you do not have an ODP log in please reach out to one of your account specialists listed below.

Once in the ODP Website you can search for facilities products and apply any of the available filters to help with your search. For assistance finding a specific products that may not be on the website or currently available from ODP Business Solutions, purchasers will need to contact any of the following dedicated account support team:

Tom Burns, General Account Manager, [thomas.burns@odpbusiness.com](mailto:thomas.burns@odpbusiness.com) or 425.922.8078

Brian Hall, Facilities Account Specialist, [brian.hall@odpbusiness.com](mailto:brian.hall@odpbusiness.com)

Tannon Scoggins, Facilities Solution Specialist, [tannon.scoggins@odpbusiness.com](mailto:tannon.scoggins@odpbusiness.com)

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| **Published Price List:** | **Link:**  [**https://www.odpbusiness.com/home.do**](https://www.odpbusiness.com/home.do) |
| **Browsing Login:** | **Username: stateofwashington**  **Password: Welcome1** |

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| **Category Two. Disinfectants, Sanitizers, Food-Contact Surface Sanitizers** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Clorox | 13.00% |
| **Category Three: Hygiene, Personal** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Dial | 42.00% |
| Purell | 35.00% |
| **Category Four: Waste Management and Recycle** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Pitt Plastics | 49.00% |
| M&A Matting | 30.00% |
| Rubbermaid | 57.00% |
| **Category Six: Janitorial Equipment and Supplies Not Otherwise Identified in a Category** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Rubbermaid | 23.00% |
| Wilen | 64.00% |
| Americo | 54.00% |
| Alpine | 38.00% |
| Sanitaire | 29.00% |
| Clarke | 6.00% |

**Spruse Home**

**Directions**: Go to <https://sprusehome.com/pages/government-departments>, this website provides access to the entire Spruse Home contract catalog. All Departments/Managers accessing the Spruse Home supply portal will need to use Passcode: **Contractsupply**. Upon accessing the government portal portion of the website, Purchasers will also be able to create a customer profile for easier future order placement. If Purchasers would like additional help creating a customer profile, Spruse Home will gladly assist in the manual creation of your profile. Please contact Austin Miller (Email: [austin@sprusehome.com](mailto:austin@sprusehome.com), Phone: 206-294-9654) for further assistance.

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| **Published Price List:** | **Link:** **https://sprusehome.com/pages/government-departments** |
|  | **Password: Contractsupply** |

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| **Category Two. Disinfectants, Sanitizers, Food-Contact Surface Sanitizers** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| CLOROX HEALTHCARE | 10.00% |
| HYDROGEN PEROXIDE RTU | 10.00% |
| **Category Three: Hygiene, Personal** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| SPRUSE HOME INC | 10.00% |
| **Category Four: Waste Management and Recycle** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| PITT PLASTIC | 10.00% |
| SPRUSE HOME INC | 10.00% |
| DEAN STAIR TREADS | 10.00% |
| RUBBER MAID | 10.00% |
| **Category Five: Paper Products, Janitorial** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| GLOBAL INDUSTRIAL | 10.00% |
| SOFT EXPRESS | 10.00% |
| GREEN HERITAGE | 10.00% |
| GEN JUMBO | 10.00% |
| GP PRO | 10.00% |
| HOSPECO | 10.00% |
| **Category Six: Janitorial Equipment and Supplies Not Otherwise Identified in a Category** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| SPRUSE HOME INC | 10.00% |
| HAND DRYER | 10.00% |
| HOOVER | 10.00% |
| NILFISK | 10.00% |

**Veritiv Operating Company**

**Directions**: To access Veritiv’s contract items and pricing, please contact Joseph Gurzenda (Email: [joseph.gurzenda@veritivcorp.com](mailto:joseph.gurzenda@veritivcorp.com), Phone: 717-215-4249) to establish an account. Once an account is established, a purchaser can login using their personal User ID and Password to view contract items and place orders through the purchaser’s online ordering system.

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| **Category Two. Disinfectants, Sanitizers, Food-Contact Surface Sanitizers** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Betco | 60.00% |
| Ecolab | 60.00% |
| Diversey | 60.00% |
| Gojo | 60.00% |
| **Category Three: Hygiene, Personal** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Gojo | 60.00% |
| Ecolab | 60.00% |
| Betco | 60.00% |
| Diversey | 60.00% |
| Kimberly Clark | 60.00% |
| Georgia Pacific | 60.00% |
| **Category Four: Waste Management and Recycle** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Heritage | 60.00% |
| Berry | 60.00% |
| Revolution Bag | 60.00% |
| Rubbermaid | 60.00% |
| **Category Five: Paper Products, Janitorial** | |
| **Manufacturer/Brand** | **Percentage off Manufacturer/Brand** |
| Kimberly Clark | 60.00% |
| Georgia Pacific | 60.00% |
| Essity | 60.00% |
| Allied West Paper | 60.00% |

**Product Requirements and Example Descriptions**

| **Category One: Cleaning Chemicals** | |
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| **Category One: Cleaning Chemicals.** This category includes a wide variety of concentrated and ready-to-use (RTU) products and wipes, as well as related dilution and dispensing equipment. No product in this category may contain polyvinyl chloride (PVC) or perfluoroalkyl or polyfluoroalkyl substances (PFAS).  Products offered in Category One: Cleaning Chemicals must meet at least one of the certifications listed below and defined in the Washington State Green Purchasing Guide. Acceptable Certifications:   * Green Seal * Cradle to Cradle * Underwriters Laboratories (UL) ECOLGO * US Environmental Protection Agency (EPA) Safer Choice | |
| **Item** | **Product Description and Requirements** |
|
| **1.** | **General Purpose Cleaners.** All-purpose and multi-purpose cleaners, peroxide-based cleaners, etc. Concentrated general-purpose cleaners must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **2.** | **Bathroom Cleaners, Non-disinfecting.** Concentrated bathroom cleaners/non-disinfecting must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **3.** | **Toilet Bowl Cleaner.** All toilet bowl cleaners must be registered with the US EPA and either contain the active ingredients listed above, Green Seal certified, or EPA’s DIE Program. |
| **4.** | **Carpet, Rug and Upholstery Cleaners.** Types of products may include, pre-spray, spot and stain removers, carpet shampoos, extraction cleaners, and bonnet cleaners, etc. Concentrated carpet, rug and upholstery cleaners must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **5.** | **Degreasers.** Concentrated degreasers products must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **6.** | **Dishwashing Detergents.** Concentrated dishwashing detergents must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **7.** | **Floor Cleaners.** Products in this category may be used on multiple floor types, for example; wood, vinyl, or tile. Concentrated floor cleaners must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **8.** | **Floor Maintenance Chemicals.** Types of products may include floor polishes and waxes, floor polish removers and strippers, floor maintainers and restorers, etc. All products offered in this category must meet at least one of the certifications listed above. Additional desirable considerations for products that do not contain any asthmagens such as ammonia, styrene or ethanolamine are preferred. For a list of asthmagens identified by the Association of Occupational and Environmental Clinics (AOEC), go to [www.aoecdata.org/ExpCodeLookup.aspx](http://www.aoecdata.org/ExpCodeLookup.aspx). |
| **9.** | **Glass Cleaners.** Concentrated glass cleaners must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **10.** | **Specialty Cleaners** may include: Crème cleaners, furniture/wood cleaners/polishes, metal/stainless steel cleaners and polishes. |
| **11.** | **Laundry Detergents** may include: Clothes washing detergents, whiteners, brighteners, spot removers, fabric softeners, etc. Concentrated laundry detergents must be in closed-loop containers that work with automatic dilution systems to prevent exposure to the concentrated chemicals. |
| **12.** | **Laundry Whitening Additive.** All products offered in this category must be Chlorine-Free and meet one of the certifications listed above. |

| **Category Two: Disinfectants, Sanitizers, Food-Contact Surface Sanitizers** | |
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| **Category Two: Disinfectants, Sanitizers, Food-Contact Surface Sanitizers.** This category includes surface and laundry disinfectants that can kill COVID-19, bloodborne pathogens, mold and mildew, and other types of bacteria, viruses and fungi. It also includes food-contact and non-food contact surface sanitizers.  Accordingly, State agencies are strongly encouraged to avoid surface disinfectant and non-food-contact sanitizers that:   * Contain chlorine bleach, quaternary ammonium chloride compounds, ortho-phenylphenol or hydrochloric acid since they can cause or aggravate asthma; and * Are packaged in an aerosol container (e.g., disinfecting air fresheners) since they are relatively costly and can increase exposure to toxic chemicals.   Active ingredients should, to the greatest extent possible, only include octanoic acid (caprylic acid), citric acid, dichloroisocyanurate (NaDCC: only food grade) with CAS #2893-78-9, ethanol, glycolic acid, hydrogen peroxide (including accelerated hydrogen peroxide), hypochlorous acid.  Products offered in Category Two: Disinfectants, Sanitizers, Food-Contact Surface Sanitizers must meet at least one of the certifications below as defined in the Washington state Green Purchasing Guide above:   * Green Seal * EPA Design for the Environment * EPA Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA) List N * UL ECOLGO   Requirements for COVID green cleaning and safer disinfectants, see the University of Washington School of Public Health Fact Sheet on [Safer Cleaning, Sanitizing & Disinfecting Strategies to Reduce and Prevent COVID-19 Transmission](https://osha.washington.edu/sites/default/files/documents/FactSheet_Cleaning_Final_UWDEOHS_0.pdf). | |
| **Item** | **Product Description and Requirements** |
|
| **1.** | **Disinfectants, surface.** All products offered in this category must meet the US EPA registration requirements and either contain the active ingredients listed above and certified Green Seal or EPA’s Design for Environment (DIE) Program |
| **2.** | **Sanitizing Wipes.** All products offered in this category must meet the US EPA registration requirements and either contain the active ingredients listed above and certified Green Seal or EPA’s Design for Environment (DIE) Program. |

| **Category Three: Hygiene, Personal** | |
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| **Category Three: Hygiene, Personal.** This category includes hand soaps, body washes and hair shampoos that do not contain antimicrobial agents (except preservatives).  Products offered in Category Three: Hygiene, Personal must meet at least one of the certifications below as defined in the Washington state Green Purchasing Guide above:   * Green Seal * US EPA Safer Choice * UL ECOLGO * Cradle to Cradle, Silver or higher | |
| **Item** | **Product Descriptions and Requirements** |
|
| **1.** | **Hand Soap.** All products offered in this category must contain no antibacterial ingredients.  Hand soaps must be dispensed via an individual cartridge mounted on the wall. |
| **2.** | **Hand Sanitizer**, All products offered in this category shall meet the Centers for Disease Control (CDC) guidance and must contain ethyl alcohol or isopropyl alcohol as active ingredients.  Hand sanitizer must be dispensed via an individual cartridge mounted on the wall. |

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| **Category Four: Waste Management & Recycle** | |
| **Category Four: Waste Management & Recycle.** This category includes disposable plastic, waste can liners, and entryway and matting systems (including trash, recycling, waste receptacles, and recycling containers).  Products offered in category four: Waste Management & Recycle must meet the EPA Comprehensive Procurement Guideline (CPG) requirements. | |
| **Item** | **Product Descriptions and Requirements** |
|
| **1.** | **Medical Waste Bags, Disposable.** All products offered in this category must be cadmium free. All bags must be plastic, red in color, impervious to moisture and marked with universal warning sign or work “biohazard”. |
| **2.** | **Compostable Waste Can Liners**, Products offered in this category must be Biobased plastic bags must be certified by the Biodegradable Products Institute (BPI) and have the BPI logo and the words compostable printed on the bag. |
| **3.** | **Plastic Waste Can Liners.** All products offered in this categorymust be water-resistant unbleached material. Must not contain fluorinated grease or water-repellent compounds (PFAS), must contain a minimum 10% postconsumer recycled content and be CPG certified. |
| **4.** | **Plastic Waste Can Liners.** All products offered in this categorymust be water-resistant unbleached material. Must not contain fluorinated grease or water-repellent compounds (PFAS). Must contain a minimum 10% postconsumer recycled content and be CPG certified. |
| **5.** | **Waste Receptacles & Recycling Containers.** All products offered in this category must contain a minimum, 20% postconsumer recycled content for plastic containers OR 25% postconsumer recycled content for steel containers. |

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| **Category Five: Paper Products, Janitorial** | |
| **Category Five: Paper Products, Janitorial.** This category includes toilet paper, paper towels, toilet seat covers, facial tissues, and paper napkins products.  All Paper products offered in Category Five: Paper Products, Janitorial must meet the EPA Comprehensive Guidelines (CPG) requirements, and at least one of the following certifications as defined in the Washington state Green Purchasing Guide above:   * UL ECOLOGO * Green Seal * Forest Stewardship Council (FSC) | |
| **Item** | **Product Descriptions and Requirements** |
|
| **1.** | **Paper Towels.** All products offered in this category must meet CPG requirements, contain no added antimicrobial ingredients and meet at least one of the certifications listed above. |
| **2.** | **Paper Towels.** All products offered in this category must meet CPG requirements, contain no added antimicrobial ingredients and meet at least one of the certifications listed above. |
| **3.** | **Toilet Paper.** All products offered in this category must meet CPG requirements, contain at least 20% post-consumer recycled content and meet at least one of the certifications listed above. |
| **4.** | **Toilet Paper.** All products offered in this category must meet CPG requirements, contain at least 20% post-consumer recycled content and meet at least one of the certifications listed above. |
| **5.** | **Toilet Paper.** All products offered in this category must meet CPG requirements, contain at least 20% post-consumer recycled content and meet at least one of the certifications listed above. |
| **6.** | **Toilet Seat Covers.** All products offered in this category must meet CPG requirements, contain no added antimicrobial ingredients and meet at least one of the certifications listed above. |
| **7**. | **Facial Tissue/Paper Napkins.** All products offered in this category must meet the CPG requirements, contain at least 30% post-consumer recycled content and at least one of the certifications listed above. |

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| **Category Six: Janitorial Equipment and Supplies** | |
| **Category Six: Janitorial Equipment and Supplies***.* This category includes a wide variety of general janitorial supplies such as absorbents; mops; wiping pads/cloths, rags and other cleaning cloths. It also includes any related equipment.  Mos, Mop Heads, and Duster’s product offered in Category Six: Janitorial Equipment and Supplies must meet the specifications below:   * Reusable AND microfiber or certified by Green Seal AND * No vinyl (PVC), antimicrobial ingredients, fragrances, cleaning chemicals, or other chemical treatments   Wiping Pads/Cloths/Rags products offered in Category Six: Janitorial Equipment and Supplies must meet the specifications below:   * Reusable and made of microfiber, reused material, or fabric with at least 10% post-consumer recycled content AND * No antimicrobial ingredients, fragrances, cleaning chemicals, or other chemical treatments   Floor Pads products offered in Category Six: Janitorial Equipment and Supplies must meet at least one of the specifications below as defined in the Washington state Green Purchasing Guide   * At least 30% post-consumer recycled content (PCRC) OR * Certified by Green Seal   Hand Dryers, Vacuum Cleaners, and Carpet Cleaning/Extraction Equipment products offered in Category Six: Janitorial Equipment and Supplies must meet at least one of the certifications below as defined in the Washington state Green Purchasing Guide above.   * US EPA CPG * Energy Star * UL listed * Restriction of Hazardous Substances (RoHS) compliant | |
| **Item** | **Product Descriptions and Requirements** |
|
| **1.** | **Mops, Mop Heads and Dusters.** All products offered in this category must be PVC-Free, reusable and microfiber or certified by Green Seal and no vinyl (PVC), antimicrobial ingredients, fragrances, cleaning chemicals, or other chemical treatments. |
| **2.** | **Wiping Pads/Cloths/Rags.** Products offered in this category must be made of microfiber, reusable and made of a minimum 10% post-consumer recycled content. Reusable and made of microfiber, reused material, or fabric with at least 10% post-consumer recycled content and no antimicrobial ingredients, fragrances, cleaning chemicals, or other chemical treatments. |
| **3.** | **Floor Pads.** Products offered in this category must contain a minimum 30% post-consumer recycled content or be Green Seal Certified. |
| **4.** | **Hand Dryers.**  All hand dryers must meet the following criteria:   * Ability to dry hands in 15 seconds or less with maximum 135-degree Fahrenheit air, and * Operate at a sound level of less than 80 dBA, and * Energy consumption may not exceed 1500 watts, and * Adherence to American with Disabilities Act (ADA) Protrusion Requirements at <https://www.ada.gov/2010ADAstandards_index.htm.> * Include internal high-efficiency particulate absorbing filter (HEPA) air filtration, and * One-piece, heavy duty, vandal and rust resistant cover, and * Complete hands-free operation including automatic optical sensor for on/off operation, and * Operation on a maximum 15-amp branch circuit, and   If heated air is used, provide automatic thermostat-controlled wire element heater. |
| **5.** | **Vacuum Cleaners**.  All vacuum cleaners must be certified by the Carpet and Rug Institute (CRI) under its Seal of Approval Program AND operate at a sound level of less than 70 dBA. |
| **6.** | **Carpet Cleaning/Extraction Equipment.**  All carpet cleaning/extraction equipment must be certified by the Carpet and Rug Institute (CRI) under its Seal of Approval Program at the Bronze level or higher. |
| **7.** | **Entryway and Matting System.** All products offered in this category must contain 100% postconsumer recycled content face fiber and 15% postconsumer recycled content backing OR USDA Biobased. Must NOT contain PVC. Must meet the EPA Comprehensive Procurement Guideline (CPG) requirements. |
| **8.** | **Other.** Other miscellaneous janitorial supplies not specified (including, but not limited to, composting may be offered on this Contract only if they contain a minimum of 10% post-consumer recycled content or are determined to be environmentally preferable by an independent third-party organization such as the Forest Stewardship Council, BPI, CMA, Cradle to Cradle, US EPA, USDA, UL, Green Seal, etc.  Products in this section will not be included in Exhibit C Bid Price and may be added at Enterprise Services sole discretion. |